

23	Are there any indecent images stored on your PC?	<input type="checkbox"/>	<input type="checkbox"/>	
24	How confident are you on a scale of 1 to 10 that you would you pass a Software Compliance Audit? 1 = very low level of confidence, ie; absolutely no idea! 5 = barely confident (we'd sneak through maybe if we talk fast and use smoke and mirrors) 10 =100% ie; absolutely confident (we'd breeze it in, send in the auditors now!)			1 5 10
25	Are you still using the shareware you installed?	<input type="checkbox"/>	<input type="checkbox"/>	
26	Did you know that using shareware past its offer date (usually 30 days) is illegal?	<input type="checkbox"/>	<input type="checkbox"/>	
27	Did you seek permission to install this software from management?	<input type="checkbox"/>	<input type="checkbox"/>	
28	Did the IT/computer personnel check the software for compatibility issues?	<input type="checkbox"/>	<input type="checkbox"/>	
29	Was the software virus checked before installation?	<input type="checkbox"/>	<input type="checkbox"/>	
30	Is your computer part of a company network?	<input type="checkbox"/>	<input type="checkbox"/>	
31	Have you ever acquired any Microsoft Client Access Licenses?	<input type="checkbox"/>	<input type="checkbox"/>	
32	Has your computer ever had software stop working after a while and then had to be reloaded?	<input type="checkbox"/>	<input type="checkbox"/>	
33	Are sounds subject to copyright laws?	<input type="checkbox"/>	<input type="checkbox"/>	
34	Do you know who sets the software budget?	<input type="checkbox"/>	<input type="checkbox"/>	
35	Does your company include software compliance "rules" in your terms and conditions of employment?	<input type="checkbox"/>	<input type="checkbox"/>	
36	If they have, can they legally do this?	<input type="checkbox"/>	<input type="checkbox"/>	
37	Have you installed at work your own software to make you more productive at work?	<input type="checkbox"/>	<input type="checkbox"/>	
38	You've just been transferred/promoted to a new role. When you take control of the PC, will you expect an audit to be conducted to verify it was a clean "legally compliant" machine before you take it over?	<input type="checkbox"/>	<input type="checkbox"/>	
39	Have you seen a management policy/memo/circular about copying software?	<input type="checkbox"/>	<input type="checkbox"/>	
40	If a lawyer or bailiff came to the front door with an Anton Pillar order what would you do - Send him away?	<input type="checkbox"/>	<input type="checkbox"/>	Don't know?
41	Call your lawyer and tell him to come back tomorrow?	<input type="checkbox"/>	<input type="checkbox"/>	
42	Can you deny entry to this person in the circumstances?	<input type="checkbox"/>	<input type="checkbox"/>	
43	What can the lawyer and representative take away from the premises? Paperwork? Computers? Disks/CDROMs/DFDs Databases? Original Records?	Tick all that apply <input checked="" type="checkbox"/>		Don't know?
44	Have you seen a management policy about purchasing software?	<input type="checkbox"/>	<input type="checkbox"/>	
45	Do you know where the original media (disks/CDROMs/licences is stored?	<input type="checkbox"/>	<input type="checkbox"/>	
46	Have you installed software from backup versions?	<input type="checkbox"/>	<input type="checkbox"/>	
47	Have you seen a management policy about installing software?	<input type="checkbox"/>	<input type="checkbox"/>	
48	Do you have access to the original media (disks/CDROMs/licences?	<input type="checkbox"/>	<input type="checkbox"/>	
49	Does your organisation have a policy about Internet use?	<input type="checkbox"/>	<input type="checkbox"/>	
50	Have you ever taken software home to load up your home machine for work use?	<input type="checkbox"/>	<input type="checkbox"/>	
51	Are you using any wireless network connections/devices?	<input type="checkbox"/>	<input type="checkbox"/>	
52	Have you ever shared music and video files with other parties via peer to peer networks?	<input type="checkbox"/>	<input type="checkbox"/>	
53	Have you ever checked your ports for unusual traffic/inwards/outwards?	<input type="checkbox"/>	<input type="checkbox"/>	
54	When you last purchased computers, did your supplier provide original disks, manuals, documentation, and licenses for software that is installed on each computer?	<input type="checkbox"/>	<input type="checkbox"/>	
55	When you had your assets seized in an Anton Pillar raid how long before you get the assets back?	1 day? 1 week? 1 month?		No idea?

56	Is it possible to get access to other peoples hard drives via the Internet without them knowing?	<input type="checkbox"/>	<input type="checkbox"/>	
57	If a lawyer came to the front door with a representative from Microsoft (or any other software vendor) asking for "Proof of Purchase records to verify you own all the software you have installed" - how quickly could you tell them; How many PC's, notebooks and servers you have? What software applications are installed? What versions are installed? Where the original disks and media are located? The name of the authorising person who installed the software? The originals of invoices showing proof of purchase from a legal vendor?		4 hours? 1 day? 1 week? 1 month? Longer?	No idea?
58	Have you or any of your staff downloaded software from the internet?	<input type="checkbox"/>	<input type="checkbox"/>	
59	Are images subject to copyright laws?	<input type="checkbox"/>	<input type="checkbox"/>	
60	Do you have a software license for all the software used on your workstations and servers?	<input type="checkbox"/>	<input type="checkbox"/>	
61	Can you share software applications over the Internet?	<input type="checkbox"/>	<input type="checkbox"/>	
62	Are fonts subject to copyright laws?	<input type="checkbox"/>	<input type="checkbox"/>	
63	When the software you installed "asked for a serial number and/or CD key", where did you get it from? From the person at the desk next desk? From a "software package" that generated a key on demand? From the internet? From the backup file? Via e-mail from a chat room? Via e-mail from the original vendor or legal distributor? From the original CDROM/Shrinkwrapped box? From a PostIt note on the CDROM jewel case? From the EULA/Licence documentation? From the suppliers invoice? From a peer to peer user group? From an Instant Messaging system?	Tick all that apply ✓		No idea?
64	Should you really be conducting software compliance audits?	<input type="checkbox"/>	<input type="checkbox"/>	
65	Should the "software industry" be providing better methods to manage this?	<input type="checkbox"/>	<input type="checkbox"/>	
66	Did you know that in some countries rewards are offered for reporting illegal software usage?	<input type="checkbox"/>	<input type="checkbox"/>	
67	If you had 200 PC's and only 100 had legal software how much would it cost compared to the original cost of the software if you get caught out? The cost of the licences? 2x the cost of the licences? 3x the cost the licences? 4x the cost of the licenses? No idea?	Tick all that apply ✓		
68	Could you use the money spent on audit software/and labour effort of conducting the audits be better utilised elsewhere?	<input type="checkbox"/>	<input type="checkbox"/>	

SCORING TABLE FOR THOSE WHO ARE REALLY KEEN to see if you would PASS!

If you answer NO to Q 1, 2, 3, 8, 12, 17, 26, 27, 28, 33, 38, 54, 56, 59, 60, 64	No
If you answer DON'T KNOW or NO IDEA to Q 11, 20, 43, 55, 57, 63,68	No
If you answer YES to any of Q 37, 40, 41, 42, 58, 61	No

<p>Having read all the questions above, how confident are you now on a scale of 1 to 10 that you would you pass a Software Compliance Audit?</p> <p>1 = very low level of confidence, ie; where do I pay my fines, court costs, penalties for being caught with illegal software?</p> <p>5 = barely confident (we'd sneak through maybe if we talk fast and use smoke and mirrors)</p> <p>8 = 80% degree of confidence that we are OK (but what about the other 20%?) (there is still a risk!)</p> <p>10 =100% ie; absolutely confident (we'd breeze it in, send in the auditors now!) (You'd have to be very rare in this situation based on experience so far!)</p>	Traffic Lights
	1
	5
	10

<p>Would you really pass a Software Compliance Audit?</p> <p>Our Tip is that you don't even need to "score" the values in this questionnaire as you will have a pretty good feel by now that there is a LOT MORE homework to be done "in-house" before the traffic light indicator colours change from >>>>>></p>	No	Don't Know
<p>If you really believe the answer is Yes – Then Think again! Why? The issues raised above are very commonly not understood as being key determining factors in loss of productivity, virus attack, wasted resources, and do nothing but expose you to risk of being caught with illegal software!</p>		

Software Compliance Audits for many businesses and organisations are so low down the priority chain (despite the knowledge of the impact of the Anti-Piracy Police agencies [BSA,SIIA,CAST, FAST, BSAA etc] that the software audit is continually put off, thus increasing the risk to senior management and stakeholders.

The MOST significant issue (and the most common reason for the low priority activity) is that software compliance is NOT the core business activity of the entity and the money spent (as an overhead cost) on traditional auditing techniques is ALMOST TOTALLY WASTED - yet, there is a better way!



Imagine the control granted when you can detect "1st time use only" for any kind of software application that is being installed, irrespective of what answer is given by the user at the first time use of the software? More details available at <http://www.pcprofile.com> or e-mail robharm@pcprofile.com